## PERIODIC DISCLOSURES Business Acquisition through different channels

FORM NL-40

RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED Date: Insurer:

30th June 2016

(Rs in Lakhs)

	Business Acquisition through different channels								
	Current Quarter		uarter	Same quarter Previous Year		Up to the period		Same period of the previous	
								year	
Sl.No.	Channels	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	156	49.18	5	9.89	156	49.18	5	9.89
2	Corporate Agents-Banks	0	0	0	0	0	0	0	0
3	Corporate Agents -Others	0	0	0	0	0	0	0	0
4	Brokers	998	891.23	230	661.83	998	891.23	230	661.83
5	Micro Agents	0		0	0	0		0	0
6	Direct Business	1309	295.04	270	70.38	1309	295.04	270	70.38
	Total (A)	2463	1235.45	505.00	742.10	2463	1235.45	873	1623.71
1	Referral (B)	0		0	0	0		0	0
	Grand Total (A+B)	2463	1235.45	505.00	742.10	2463	1235.45	873	1623.71

Note:

1. Premium means amount of premium received from business acquired by the source

2. No of Policies stand for no. of policies sold